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Education

Undergraduate School

Bachelor of Science, Bowling
Green State University

Graduate School

Master in Business
Administration, Ohio University
2012

Get to Know Me

An interesting fact about me is:

“A friend convinced me to get
ordained online to officiate his
wedding. I am now stuck in a
never-ending loop as the
de-facto wedding officiant for my
friends.”

Memberships

- Ohio Economic Development
Association
- International Economic
Development Council
- Urban Land Institute
- Board of Directors for the
Ohio Statewide Development
Corporation

Community Involvement

- Beta Gamma Graduate
Association (Phi Gamma
Delta, Bowling Green State

Christopher J. Magill

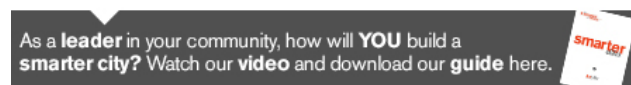
Economic Development Director Columbus

Arena District 250 West Street Suite 700 Columbus, OH 43215-7509
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Overview

Chris Magill is the Economic Development Director for Ice Miller and leads a collaborative team of professionals and attorneys to assist public and private sector clients in achieving growth strategies through economic development consulting.

For corporate clients, Chris provides consulting on capital investment projects and has strategically negotiated and analyzed tax credit, grant and loan-financing solutions for capital investment projects in 16 different states. In addition to his consulting on capital investment projects, Chris delivers economic development compliance strategies, best practice government compliance consulting and compliance report-filing.



For public sector clients, Chris advises local governments in building strategic economic plans and creating sustainable economic development tools at the state, regional, county and municipal levels in an effort to enhance an area's standard of living.

Chris works closely with Ice Miller's attorneys in Bond Financing, Broadband, Brownfield & Environmental Remediation, Government Law, Municipal Finance, Real Estate and Tax Law to provide true end-to-end strategies for both public and private sector clients.

Prior to joining Ice Miller, Chris served as the executive director of the Ohio Tax Credit Authority (Authority) for the Ohio Department of Development (ODOD), a board consisting of the Director of the ODOD and four other members appointed by Ohio's governor, the speaker of the House of Representatives and the president of the Senate. As executive director of the Authority, Chris was responsible for managing more than \$100 million in business tax credit programs annually including Ohio's flagship business tax credit programs, the Job Creation Tax Credit (JCTC), Job Retention Tax Credit (JRTC) and the Ohio Motion Picture Tax Credit (OMPTC).

- University), current president
- Beta Gamma Graduate Association Board of Chapter Advisors (Bowling Green State University), past executive director
- Beta Gamma Graduate Association Chapter House Corporation (Bowling Green State University), past director

Chris has a comprehensive understanding of state and local tax credit programs and was instrumental in transitioning Ohio's JCTC and JRTC programs through major legislative changes, which included a complete overhaul of both long-standing programs from an individual employee-based system to a payroll-based system. Chris also played an integral role with ODOD's team in structuring the Ohio Motion Picture Tax Credit and served on ODOD's Insurance Tax Credit Task Force

Christopher Magill is not licensed to practice law in any state and does not provide legal services.

Selected Experience

- Negotiated over \$100 million in tax credit deals for corporate clients over a two-year period
- Represented corporate clients on site selection & expansion projects in over 20 different states
- On behalf of the Columbus Chamber of Commerce & Columbus 2020, co-authored the 11-county Columbus Region's Comprehensive Economic Development Strategy
- Represented corporate clients on three major Corporate Headquarters expansion projects
- Restructured complex tax credit deals for two major multi-site Ohio employers to create a centralized incentive solution
- Streamlined and performed economic incentives compliance reporting for one of Ohio's largest employers

Firm Publications

- 9/29/2017 - Retail Facilities Enterprise Zone Exclusion Now Permitted
- 9/29/2017 - New Property Tax Exemption for Newly Developable or Redevelopment Property
- 2/10/2017 - Smart Incentives Drive Smart Cities

Published In

- "Understanding Economic Incentives in Site Selection" *Area Development Magazine*, Q2 2015 (May 2015).

News

- 8/26/2016 - Ice Miller Mentioned in Congressman Bob Latta's Press Release: "Latta Meets With Ohio Industry And Policy Leaders To Discuss The Internet Of Things"
- 9/16/2015 - Chris Magill Outlined Economic Development Plan for Gahanna, OH in This Week News
- 9/5/2013 - Ice Miller Launches Government Law Group - Prominent Ohio Attorney Kip Wahlers Joins Firm in Municipal Finance

Speaking Engagements

- "Ohio Tax Incentives Evolution to Promote Ohio Competitiveness" 26th Annual

Ohio Tax Conference, January 2017

- "Site Selection & the Economic Incentive Package. Priceless Insights and Efforts in Securing a Major Investment" 26th Annual Ohio Tax Conference, January 2017.
- "You've Received Your Incentives ... Now What? Navigating Through a New State-level Compliance System" 24 th Annual Ohio Tax Conference, January 2015.
- "Creative Financing for Capital & Operations" 24 th Annual Ohio Tax Conference, January 2015.
- "Impact of House Bill 5 - Panel Discussion" Ohio Municipal League's Municipal Income Tax Seminar, July 2014
- "Incentives: Corporate Site Selection – How Far Do Economic & Tax Incentives Move the Needle?" 23rd Annual Ohio Tax Conference, January 2014.
- "Economic Development Financing" Lorman Seminar, Speaker & Faculty Member, Columbus, Ohio, June 2012.
- "Ohio economic development incentives, now and in the next four years: Planning for the future based on the recent past," 20th Ohio Annual Tax Conference, Columbus, Ohio, January 2011.
- "Important tax credits, exemptions, incentives & tax abatements to help you in a recovering economy," 2010 Annual Ohio Tax Course, Granville, Ohio, August 2010.
- "Ohio's movie mania: The Ohio Motion Picture Tax Credit is bringing in the stars. Can it bring in the cash, too?" 90.3 WCPN Cleveland, NPR, The Sound of Ideas radio show (guest).
- "Ohio Economic Incentives & JobsOhio: Promoting Ohio Competitiveness... What's Ahead" 25th Annual Ohio Tax Conference, January 2016
- "Tax Credits & Incentives...Major Changes to Ohio Credits & Incentives from H.B. 64" 25th Annual Ohio Tax Conference, January 2016