

2018 Ohio Basic Economic Development Course

Finance and Incentives

Biographies

Mark Barbash

Mark Barbash has over 30 years of economic development experience, having served at the local, state and federal government levels and in the nonprofit and investment banking financing sectors focusing on small business, real estate and business development, and development financing. In his career, he has had senior level policy, leadership and management/budgeting responsibilities involving Chief Economic Development Officer for the State of Ohio, Director of Development for the City of Columbus, EVP of Finance Fund (a Community Development Financial Institution), and Vice President for the National Development Council, a New York based nonprofit economic development consulting firm. His background also includes Senior Strategic Advisor for the Council of Development Finance Agencies, the national association for the development finance industry, experience serving on Capitol Hill working for both a US House and Senate member, and in state government. He is a lecturer in the John Glenn College of Public Service at The Ohio State University. In his ongoing consulting practice, he supports assists communities with strategic planning, real estate and business finance, and training. Mark is also a nationally-recognized economic development practitioner and trainer, having developed and taught a wide range of professional development courses, including real estate financing and development, tech based economic development, and business financing, among others. Mark serves on the Board of CATCO (the Columbus equity theater company), the board of the Ohio Economic Development Association, and Thoughtwell, a Columbus-based community research nonprofit. He previously served on the Board of the International Economic Development Council, and the National Association of Development Companies, among other nonprofits. Mark is a recipient of the Fellow Member Designation from IEDC, recognizing his contributions to the economic development profession and the U.S. Small Business Administration Financial Services Advocate Award. He is a graduate of the University of Wisconsin – Madison.

Quinten L. Harris, JD, MPA

Quinten L. Harris is Deputy Director of Jobs and Economic Development for the City of Columbus Department of Development. Quinten joined the City of Columbus after his tenure with the Regional Economic Development Initiative (REDI) Cincinnati (formerly the Cincinnati USA Partnership). Having also worked for Bricker & Eckler, LLP and Argus Growth Consultants, Ltd. (Bricker's affiliate economic development consulting company), the Ohio Department of Development (ODOD), and the Indiana Economic Development Corporation (IEDC), he has an acute understanding of state and local incentive programs, how to structure and negotiate incentive deals and the knowledge and experience to leverage the appropriate resources and networks to help clients in the public and private sectors identify solutions, achieve their various investment goals and accomplish their economic development objectives. Mr. Harris is also experienced in community-based economic development and structured finance matters. He has diverse economic development background advising local communities, businesses and developers on the utilization of a variety of economic development tools including, but not limited to: tax increment financing (TIF), community reinvestment area (CRA) exemptions, special improvement districts (SID), enterprise zones (EZ), various job creation and job retention tax credit (JCTC & JRTC) programs, grants, loan and bond financing programs. Quinten has supported the creation and implementation of joint economic development districts (JEDD) and assists in the drafting of various incentive and development agreements for economic development projects and has represented business in site selection, incentive negotiation, and public-private partnership strategic planning. Harris earned his Bachelor's in English from the University of Dayton (OH) and a Masters in Public Affairs from the Indiana University School of Public and Environmental Affairs (SPEA) and Juris Doctor degree from Indiana University – Bloomington Maurer School of Law.