

2019 Ohio Export Internship Program



The Opportunity

The Ohio Export Internship Program is designed for companies looking to export for the first time or to improve their current export initiatives. The program matches businesses with highly motivated students from Ohio universities and colleges who have taken export-focused coursework at The Ohio State University Fisher College of Business, Cleveland State University's Monte Ahuja College of Business or Youngstown State University's Williamson College of Business Administration. Participating businesses are provided a 50 percent reimbursement for intern wages. This internship program will offer a mutually beneficial relationship to students and companies by providing real-world experiences in which both can learn and grow.

The Advantages

- Up to \$3,600 reimbursement for intern wages
- Trained, full-time summer interns will focus on export development
- A uniquely tailored scope of work with specific deliverables
- Students are mentored and closely supervised by the Ohio Development Services Agency and other partnering export assistance providers

The Results

- Building export readiness
- Identifying new markets
- Market-specific research and analysis
- Streamlining current export processes and procedures

The Commitment

Companies participating in the program must provide the following:

- Strategic commitment to grow an export market
- Compensation for internship position
- Managerial guidance for the intern
- Existing or planned export budget
- Participation in program evaluation

2019 Program Timeline

August 2018	Company applications open
February 1, 2019	Company applications close
March 2019	Companies notified of acceptance and student match
May – August 2019	Student internships
August 2019	Ohio Export Internship Program Showcase

For additional information, please contact:

Wendi Howell, Export Assistance Program Manager
(614) 466-6811
Wendi.Howell@development.ohio.gov

To learn more, visit eip.development.ohio.gov



Development
Services Agency



Monte Ahuja
College of Business



THE OHIO STATE UNIVERSITY
FISHER COLLEGE OF BUSINESS





EXPORT INTERNSHIP PROGRAM 2012-2018

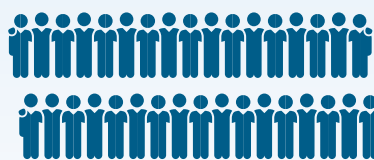
NETWORK OF **12** UNIVERSITIES



The **Ohio Export Internship Program** is a partnership between the Ohio Development Services Agency and **3 University Partners.**

Cleveland State University, The Ohio State University and Youngstown State University offer students a semester of export-focused coursework. Students come from a network of universities across Ohio.

231 TOTAL STUDENTS



63 INTERNATIONAL STUDENTS

12 WEEK SUMMER INTERNSHIP

44 NEW JOB POSITIONS



63 INTERNSHIP EXTENSIONS

Businesses enrolled in the program have a dedicated intern to help them access markets they may not otherwise reach, growing their customer base. Students receive real-world experience. Together, they showcase Ohio products to the world and grow the Ohio economy.



154 OHIO COMPANIES



303 NEW INTERNATIONAL MARKETS, DISTRIBUTORS OR CUSTOMERS

For more information, visit
eip.development.ohio.gov