

Don Hackney
Export Assistance Advisor
Small Business Development Center at Ohio University

Don Hackney is one of ten Export Assistance Directors with the Small Business Development Centers across the state. Based out of the Ohio University SBDC in Athens, he is responsible for promoting export trade for companies in fifteen southeastern counties and works with ODSA to promote the state's international trade programs like International Market Support, the Export Internship Program, and IMAGE grants. He has been in this role for almost a year – coming in with a strong background in logistics and trade compliance.



Don is a licensed Customs broker, worked for a heavy machinery manufacturer in Northeast Ohio as their logistics and compliance manager for several years, and before that was in the freight forwarding industry for over 15 years. Early in his career, he was a trade consultant for the Korean government's Trade and Investment Promotion Agency (KOTRA) in Los Angeles and Seoul, where he was also a contributing writer/editor of *Korea Trade & Investment Magazine*. He has a BBA from the University of Alaska Fairbanks and a Masters in International Management from Arizona State University's Thunderbird Graduate School of International Management. Don has lived in Korea, Norway and Japan for short periods.